

|                |              |                                     |           |        |
|----------------|--------------|-------------------------------------|-----------|--------|
| Rates 2023 USD | Agency:      | Airline Staff Rates                 | Segment:  | Agency |
|                | Valid dates: | 1st March 2023 until further notice | Currency: | USD    |

**Cabo Adventures (Aventuras y Expediciones de Los Cabos SA de CV)**

| CABO ADVENTURES LAND                 | USD Adult | USD Child | Child ages | USD Private | Cap Private | % Discount | Adult Rate | Child Rate | Private Rate | Transp inc |      | Entrance USD |       | Extras USD  |
|--------------------------------------|-----------|-----------|------------|-------------|-------------|------------|------------|------------|--------------|------------|------|--------------|-------|-------------|
|                                      |           |           |            |             |             |            |            |            |              | Ind        | Priv | AD           | CH    | per pax     |
| ATV Single 1 pax                     | \$ 130    | -         | Min 8      | \$ 899      | 7           | 40%        | \$ 78.00   | -          | \$ 539.40    | Yes        | Yes  | \$20         | \$10  | Insure \$35 |
| ATV Double 2 pax                     | \$ 210    | -         | Min 8      | \$ 1,449    | 7           | 40%        | \$ 126.00  | -          | \$ 869.40    | Yes        | Yes  | \$20         | \$10  | Insure \$35 |
| COMBO ATV + Camel                    | \$ 149    | Free      | 8 to 17    | \$ 2,049    | 14          | 40%        | \$ 89.40   | -          | \$ 1,229.40  | Yes        | Yes  | \$20         | \$10  | Insure \$35 |
| COMBO Arch + Camel                   | \$ 149    | \$ 119    | 5 to 11    | \$ 2,049    | 14          | 40%        | \$ 89.40   | \$ 71.40   | \$ 1,229.40  | Yes        | Yes  | \$20         | \$10  | -           |
| Electric Bike Beach Adventure        | \$ 109    | \$ 79     | 8 to 11    | \$ 2,099    | 20          | 40%        | \$ 65.40   | \$ 47.40   | \$ 1,259.40  | Yes        | Yes  | \$20         | \$10  | Insure \$10 |
| Off Road Adventure 1 pax single      | \$ 199    | -         | Min 8      | \$ 1,299    | 7           | 40%        | \$ 119.40  | -          | \$ 779.40    | Yes        | Yes  | \$20         | \$10  | Insure \$45 |
| Off Road Adventure 2 pax double      | \$ 299    | -         | Min 8      | \$ 1,999    | 7           | 40%        | \$ 179.40  | -          | \$ 1,199.40  | Yes        | Yes  | \$20         | \$10  | Insure \$45 |
| Off Road Adventure 3 pax triple      | \$ 349    | -         | Min 8      | \$ 2,449    | 7           | 40%        | \$ 209.40  | -          | \$ 1,469.40  | Yes        | Yes  | \$20         | \$10  | Insure \$45 |
| Off Road Adventure 4 pax quadruple   | \$ 399    | -         | Min 8      | \$ 2,749    | 7           | 40%        | \$ 239.40  | -          | \$ 1,649.40  | Yes        | Yes  | \$20         | \$10  | Insure \$45 |
| Outdoor Zip Line + Polaris Adventure | \$ 129    | \$ 99     | 8 to 11    | \$ 1,799    | 14          | 40%        | \$ 77.40   | \$ 59.40   | \$ 1,079.40  | Yes        | Yes  | \$20         | \$10  | Insure \$25 |
| Outback & Camel Safari               | \$ 109    | \$ 79     | 5 to 11    | \$ 1,499    | 14          | 40%        | \$ 65.40   | \$ 47.40   | \$ 899.40    | Yes        | Yes  | \$20         | \$10  | -           |
| The Flight Indoor Sky diving         | \$ 49     | \$ 49     | Min 5      | -           | -           | 40%        | \$ 29.40   | \$ 29.40   | -            | No         | -    | \$7          | \$3.5 | -           |

| CABO ADVENTURES SEA             | USD Adult | USD Child | Child ages | USD Private | Cap Private | % Discount | Adult Rate | Child Rate | Private Rate | Transp inc |      | Transp USD |       | Extras USD  |
|---------------------------------|-----------|-----------|------------|-------------|-------------|------------|------------|------------|--------------|------------|------|------------|-------|-------------|
|                                 |           |           |            |             |             |            |            |            |              | Ind        | Priv | AD         | CH    | per pax     |
| Jet Ski Single or double        | \$ 179    | -         | Min 10     | \$ 1,249    | 7 jetskis   | 40%        | \$ 107.40  | -          | \$ 749.40    | No         | Yes  | \$7        | -     | Insure \$35 |
| Luxury 2 Bay Snorkel Catamaran  | \$ 129    | \$ 89     | 5 to 11    | \$ 3,899    | 30          | 40%        | \$ 77.40   | \$ 53.40   | \$ 2,339.40  | No         | Yes  | \$7        | \$3.5 | -           |
| Luxury Day Sailing 50 pies      | \$ 139    | \$ 119    | 8 to 11    | \$ 2,249    | 16          | 40%        | \$ 83.40   | \$ 71.40   | \$ 1,349.40  | No         | Yes  | \$7        | \$3.5 | -           |
| Luxury Day Sailing CATAMARAN    | \$ 139    | \$ 119    | 8 to 11    | \$ 3,349    | 24          | 40%        | \$ 83.40   | \$ 71.40   | \$ 2,009.40  | No         | Yes  | \$7        | \$3.5 | -           |
| Luxury Sunset Sailing 50 PIES   | \$ 99     | \$ 79     | 8 to 11    | \$ 1,599    | 16          | 40%        | \$ 59.40   | \$ 47.40   | \$ 959.40    | No         | Yes  | \$7        | \$3.5 | -           |
| Luxury Sunset Sailing CATAMARAN | \$ 99     | \$ 79     | 8 to 11    | \$ 2,379    | 24          | 40%        | \$ 59.40   | \$ 47.40   | \$ 1,427.40  | No         | Yes  | \$7        | \$3.5 | -           |
| Snorkel & Sea Adventure         | \$ 99     | \$ 79     | 5 to 11    | \$ 1,999    | 20          | 40%        | \$ 59.40   | \$ 47.40   | \$ 1,199.40  | No         | Yes  | \$7        | \$3.5 | -           |

**Cabo Dolphins (Cabo Dolphins SA de CV)**

| CABO DOLPHINS                       | USD Adult | USD Child | Child ages | USD Private | Cap Private | % Discount | Adult Rate | Child Rate | Private Rate | Transp inc |      | Transp USD |       | Extras USD |
|-------------------------------------|-----------|-----------|------------|-------------|-------------|------------|------------|------------|--------------|------------|------|------------|-------|------------|
|                                     |           |           |            |             |             |            |            |            |              | Ind        | Priv | AD         | CH    | per pax    |
| Dolphin Encounter                   | \$ 129    | \$ 109    | 4 to 9     | \$ 949      | 8           | 40%        | \$ 77.40   | \$ 65.40   | \$ 569.40    | No         | Yes  | \$7        | \$3.5 | -          |
| Dolphin Experience                  | \$ 169    | \$ 119    | 4 to 9     | \$ 1,249    | 8           | 40%        | \$ 101.40  | \$ 71.40   | \$ 749.40    | No         | Yes  | \$7        | \$3.5 | -          |
| Dolphin Swim                        | \$ 199    | \$ 129    | 4 to 9     | \$ 1,499    | 8           | 40%        | \$ 119.40  | \$ 77.40   | \$ 899.40    | No         | Yes  | \$7        | \$3.5 | -          |
| VIP Dolphin Signature Swim          | \$ 229    | \$ 189    | 4 to 9     | \$ 1,299    | 6           | 40%        | \$ 137.40  | \$ 113.40  | \$ 779.40    | Yes        | Yes  | -          | -     | -          |
| Dolphin Trainer for a day ONLY CABO | \$ 299    | -         | Min 12     | \$ 1,299    | 5           | 40%        | \$ 179.40  | -          | \$ 779.40    | No         | Yes  | \$7        | -     | -          |
| Dolphin swim private pool CABO      | -         | -         | 4 to 9     | \$ 7,499    | 40          | 40%        | -          | -          | \$ 4,499.40  | -          | Yes  | -          | -     | -          |
| Dolphin swim private pool SAN JOSE  | -         | -         | 4 to 9     | \$ 4,499    | 24          | 40%        | -          | -          | \$ 2,699.40  | -          | Yes  | -          | -     | -          |

**INDIVIDUAL AND GROUP CANCELLATION POLICIES**

| Cancellation policies INDIVIDUALS  |             | Cancellation policies GROUPS 1 TO 50 PAX |             | Cancellation policies GROUPS 51 PAX OR MORE |             |
|------------------------------------|-------------|--|-------------|---|-------------|
| 24 hours or more before the tour   | 100% refund | 5 days or more before the tour           | 100% refund | 7 days or more before the tour              | 100% refund |
| 12 to 23 hours before the tour     | 50% refund  | 3 to 5 days before the tour              | 50% refund  | 4 to 7 days before the tour                 | 50% refund  |
| Less than 12 hours before the tour | 100% charge | Less than 3 days before the tour         | 100% charge | Less than 4 days before the tour            | 100% charge |
| No show or late arrival            | 100% charge | No show or late arrival                  | 100% charge | No show or late arrival                     | 100% charge |

Cabo Adventures: Mark Watson Date: march 23