



**Central Reservations Office**  
P.O Box 42475 - 00100  
Jasmine Centre - Westlands Nairobi  
Tel: +254 20 4450035/6 or 4440276  
Fax: +254 20 4450037  
Email: [reservations@atua-enkop.com](mailto:reservations@atua-enkop.com)  
[www.atua-enkop.com](http://www.atua-enkop.com)

**RACK RATES - 2019**

The following outlines the understanding according to the terms and conditions for the agreement between .....  
and **Atua Enkop Africa Ltd** on behalf of their properties, whereby the rates herein are nett, non commissionable, in US Dollars.

<b>Mbweha Safari Camp - L. Nakuru</b>						
Valid from 03 January 2019 to 02 January 2020						
MID SEASON: 03 Jan - 31 Mar 2019; 01 - 30 June 2019; 01 Oct - 22 Dec 2019						
LOW SEASON: 01 Apr - 31 May 2019						
HIGH SEASON: 01 Jul - 30 Sept 2019; 23 Dec 2019- 02 Jan 2020						
Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>						
Mid Season	365	545	255	315	<b>- Full Board Accommodation</b> <b>- Local Airstrip Transfer</b> <b>- 2 Shared game drives</b> <b>- Sundowner</b>	All Extras - Min 4pax - Drinks, Laundry & Gratuities - Park Entry Fees & Flight Cost - Health Insurance - Exclusive use of safari vehicle: \$395 per day. - Bush breakfast @ \$45 - Bush Dinner @ \$45 - Extra Lunch / Picnic Lunch @ US\$30
Low Season	315	315	235	275		
High Season	420	580	280	345		
<b>NON - PACKAGE</b>						
Mid Season	225	355	115	175	<b>- Full Board Accommodation</b>	- All the above as well as local airstrip transfer and game drives - Exclusive use of safari vehicle; @ US \$505 per day subject to availability - Sundowner @ \$45
Low Season	175	175	95	135		
High Season	280	390	140	205		
<b>Rates are per person per night including VAT and Catering Levy in USD</b>						
<b>Cheques are payable to MBWEHA CAMP LTD</b>						
<b>NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers</b>						

## Elephant Bedroom Camp - Samburu

Valid from 03 January 2019 to 02 January 2020

**MID SEASON:** 03 Jan - 31 Mar 2019; 01 - 30 June 2019; 01 Oct - 22 Dec 2019

**LOW SEASON:** 01 Apr - 31 May 2019

**HIGH SEASON:** 01 Jul - 30 Sept 2019; 23 Dec 2019 - 02 Jan 2020

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>					<b>- Full Board Accommodation</b> <b>- Local Airstrip Transfer</b> <b>- 2 Shared game drives</b> <b>- Sundowner</b>	- Drinks, Laundry & Gratuities - Park Entry Fees & Flight Cost - Health Insurance - Visit to Samburu Village @ \$40 - Exclusive use of safari vehicle: \$395 per day. - Bush breakfast @ \$50 - Bush Dinner @ \$50
Mid Season	475	610	335	360		
Low Season	335	335	225	246		
High Season	565	725	390	435		
<b>NON PACKAGE</b>					<b>- Full Board Accommodation</b>	- All the above as well as local airstrip transfer and game drives - Exclusive use of safari vehicle: @ US \$505 per day subject to availability - Sundowner @ \$50
Mid Season	340	470	175	255		
Low Season	215	215	105	160		
High Season	395	545	195	295		
<b>Deluxe Room Supplement : \$50 per person sharing per night</b>						
Rates are per person per night including VAT and Catering Levy in USD						
<b>Cheques are payable to ATUA ENKOP AFRICA LTD</b>						
NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers						

## Tipilikwani Mara Camp - Masai Mara

Valid from 03 January 2019 to 02 January 2020

**MID SEASON:** 03 Jan - 31 Mar 2019; 01 - 30 June 2019; 01 Oct - 22 Dec 2019

**LOW SEASON:** 01 Apr - 31 May 2019

**HIGH SEASON:** 01 Jul - 30 Sept 2019; 23 Dec 2019 - 02 Jan 2020

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>					<b>- Full Board Accommodation</b> <b>- Local Airstrip Transfers</b> <b>- 2 Shared game drives</b>	- Drinks, Laundry & Gratuities - Health Insurance - Visit to Masaai Village @ \$40 - Exclusive use of safari vehicle: \$395 per day. - Bush breakfast @ \$45 - Bush Dinner @ \$45 - Sundowner @ \$45 - Extra Lunch / Picnic Lunch @ US\$30
Mid Season	410	535	280	310		
Low Season	280	280	200	215		
High Season	520	665	355	390		
<b>NON - PACKAGE</b>					<b>Full Board Accommodation</b>	- All the above as well as local airstrip transfer and game drives - Exclusive use of safari vehicle: @ US \$505 per day subject to availability
Mid Season	280	395	135	205		
Low Season	175	175	85	135		
High Season	350	495	185	270		

Rates are per person per night including VAT and Catering Levy in USD

Cheques are payable to **TIPILIKWANI MARA CAMP LTD**

NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers

## Mara Ngenche Safari Camp

Valid from 03 January 2019 to 02 January 2020

**MID SEASON:** 03 Jan - 31 Mar 2019; 01 - 30 June 2019; 01 Oct - 22 Dec 2019

**LOW SEASON:** 01 Apr - 31 May 2019

**HIGH SEASON:** 01 Jul - 30 Sept 2019; 23 Dec 2019 - 02 Jan 2020

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>					
Mid Season	630	1010	440	<ul style="list-style-type: none"> <li>- Full board accommodation</li> <li>- Return local airstrip transfers</li> <li>- Shared Game drives</li> <li>- Bush Sundowner</li> <li>- Selected drinks - including "non premium" spirits (List to be provided at the camp)</li> </ul>	<ul style="list-style-type: none"> <li>- Premium Spirits &amp; Champagne</li> <li>- Park Entry Fees &amp; Flight Cost</li> <li>- Health Insurance</li> <li>- Exclusive use of safari vehicle: \$395 per day.</li> <li>- Bush breakfast @ \$55</li> <li>- Bush Dinner @ \$60</li> <li>- Extra Lunch / Picnic Lunch @ US\$45</li> <li>- Visit to Masaai Village @ \$50</li> <li>- Laundry &amp; Gratuities</li> </ul>
Low Season	<b>CAMP CLOSED</b>				
High Season	750	1210	525		
<b>NON - PACKAGE</b>					
Mid Season	535	920	265	<ul style="list-style-type: none"> <li>- Full Board Accommodation</li> <li>- Selected drinks - including "non premium" spirits (List to be provided at the camp)</li> <li>- Bush Sundowner</li> <li>- ONLY 4 X 4 VEHICLES ALLOWED</li> </ul>	<ul style="list-style-type: none"> <li>- Premium Spirits &amp; Champagne</li> <li>- Park Entry Fees &amp; Flight Cost</li> <li>- Game drives</li> <li>- Local Airstrip Transfers</li> <li>- Health Insurance</li> <li>- Exclusive use of safari vehicle: \$505 per day.</li> <li>- Bush breakfast @ \$60</li> <li>- Bush Dinner @ \$60</li> <li>- Extra Lunch / Picnic Lunch @ US\$35</li> <li>- Visit to Masaai Village @ \$50</li> </ul>
Low Season	<b>CAMP CLOSED</b>				
High Season	640	1085	325		
<b>Rates are per person per night including VAT and Catering Levy in USD</b>					
<b>Cheques are payable to Mara Ngenche Safari Camp Ltd</b>					

---

## RATES AGREEMENT 2019

### Terms and Conditions

All above rates are GROSS and are inclusive of all relevant taxes. In the event of any changes in Government tax, Currency fluctuation, fuel surcharges or increase in operating costs beyond our control, we reserve the right to adjust rates accordingly without prior notice.

Rates are in US Dollars.

#### PAYMENT TERMS:

A Deposit of 10% is required to confirm a long term ( more than 1year) and additional deposit of 20% (less than 1year 364 days). Balance payment **must** be made at **Atua Enkop Africa Ltd** Central Reservations Office (CRO)

1. Bookings will only be reserved after receipt of your booking voucher at our CRO.
2. Clients have to check-in with our confirmation voucher.
3. Cancellation policies remain as stated below.
4. Bouncing cheques will attract bank charges as per our bank policies and may lead to cancellation of your credit facility.

#### CHEQUES:

To be drawn to individual camps i.e Mbweha Camp Ltd, Atua Enkop Africa Ltd for Elephant Bedroom Camp Samburu, Tipilikwani Mara Camp Ltd or Mara Ngenche Safari Camp Ltd respectively.

**CHILD POLICY:** Child under 5 years - FREE. A child aged 12 years and above will be charged adult rate

#### CANCELLATION POLICY:

In the event of any cancellation or reduction in numbers made.

1. Between 90 - 60 days prior to date of stay 20% of the total cost will be charged
2. Between 60 - 35 days prior to date of stay 30% of the total cost will be charged
3. Between 34 - 20 days prior to date of stay 50% of the total cost will be charged.
4. Between 19 - Arrival date ( No Show) 100% of the total cost will be charged

#### AMENDMENT POLICY: ( Applicable during high & peak Season)

In the event of any amendment or reduction in numbers made

1. Release of rooms upto 90 days prior to date of stay 20% of rooms booked can be released with no penalty for amendment
2. Release of rooms upto 60 days prior to date of stay 15% of rooms booked can be released with no penalty

#### FESTIVE SEASON SUPPLEMENT:

**Easter Period Supplement - Mid Season Rates to apply**

#### CIRCUIT DISCOUNT:

1. Use of Three (3) or All Four (4) Properties - 7.5% Discount.
2. Use of any Two (2) Properties - 5% Discount.

#### EXCURSIONS & OTHER SERVICES:

All Excursions & other services are charged at an extra cost - Minimum 2 Pax on All Excursions

#### RESERVATIONS:

All bookings will be provisionally reserved upon receipt of a booking voucher which **MUST** clearly state if it is a circuit booking. Telephone call enquiries do not guarantee reservation of your bookings.

#### DEPARTURE POLICY:

- Check-out time is 10am, regardless of arrival time.

- Late departure after 12.00 will be charged at \$100 per Adult and \$60 per child. This will include lunch if required - subject to availability

#### REFUNDS:

Should any client arrive late or request an early departure, no refund will be granted. Whilst Atua Enkop Management will ensure that all anticipated accommodation will be available as planned, there shall be no claim of any nature against Atua Enkop Management for a refund (either in part or whole), if any accommodation is unavailable and a reasonable alternative was found - or if guests were unable to make use of the services for any reason.

#### INSURANCES:

All guests should take comprehensive insurance cover when paying their confirmation deposit, to cover them for cancellation, curtailment, medical expenses, personal baggage, emergency evacuation back home and money.

**Usage of these rates automatically signifies acceptance by the tour operator of the booking terms and conditions as stated.**

**THIS CONTRACT SUPERSEDES ANY OTHER ISSUED PREVIOUSLY.**

**FOR: Atua Enkop Africa Ltd.**

**FOR:**

**NAGIB POPAT**

Managing Director

Date \_\_\_\_\_

Managing Director

Date: \_\_\_\_\_