



TOURIST SERVICE CONTRACT

20 Dec 2017

Article 1: Accommodation, Facilities and Net Travel Agent Prices

CASSIA COTTAGE (CC) agree to provide accommodation to ARILINES STAFF RATE with following details

Cassia Cottage concept :

CASSIA COTTAGE PROUDLY DOES NOT HAVE TELEVISION. THE RESTAURANT IS LOCATED NEAR THE SEASIDE. ALL OUR ROOMS ARE LOCATED WITHIN 40 METERS FROM THE POOL AND BEACH AREA AND ARE SURROUNDED BY GREENERY. OUR 3 POOLS ARE LOCATED 30 METERS FROM THE BEACH.

*We have total 3 swimming pool with one for children pool and two for adults
All rooms feature air conditioning, hot water, mini bar, safe box and decorated fan*

Number of room:

A PLACE TO RELAX. NO TV IN ROOM.
THE ORIGINAL ROOMS ARE FOR NATURE AND AUTHENTIC UNDESIGN LOVERS.
THE NEW ROOMS LARGER AND UPDATED COMFORT
3 SWIMMING POOLS OVERLOOKING THE SEA (1 FOR CHILDREN).
ALL ROOMS FEATURE AIR CONDITIONED, HOT WATER, MINIBAR, SAFE BOX, FAN
TOTAL ROOMS: 58

- Old part: 12 Garden Cottage , 2 Standard sea view, 2 Large sea view, 2 Beach House with 2 bedrooms each
 - New part: 24 Modern Deluxe room, 16 Modern Premium room
- Group will get a special rate according to the number.

Room type	High season 1 Nov -19 Dec 2017 and 11 Jan -31 Mar 2018	Peak Period 20 Dec 2017 -10 Jan 2018	Low season 1 st April 2018 -31 Oct 2018
ORIGINAL COTTAGE			
Beach House (4 pax)	USD300	USD395	USD170
Large Sea View (2 pax)	USD165	USD195	USD95
Standard Sea View (2 pax)	USD155	USD180	USD85
Garden Cottage (2 pax)	USD140	USD155	USD75
MODERN WING			
Modern Premium (2 Pax)	USD170	US200	USD105
Modern Deluxe (2 pax)	USD155	USD180	USD85

Rates :

- Prices include buffet breakfast first class
- Rates include 10 % tax , 5% service charge
- The above rates are for 02 people in room, excluding the beach house. The beach house rate is for 02 bedrooms and for 04 people in house.
- Extra bed :
 - Under 6 y/o : free of charge
 - 6-12 y/o : USD 15 (VND345,000) net / per night
 - Over 12 y/o : USD 30 (VND690,000) net / per night
 - Baby cots are provided free of charge upon request for the baby under 6 y/o
- Pick up from the air port and pier at extra fee. 10 USD (VND230,000)/car/one way for pick up from airport and 18 USD (VND414,000)/car/one way from pier. (each car maximum for 04 guests)
- Additional dinner charge of USD 99 (VND2,277,000)/meal/person for Christmas Eve 24/12 and New Year 31/12 Eve (for children under 12 years old will be USD 59 (VND1,357,000)/child, free for children under 6)
- Romantic dinner on the beach: 45usd (VND1,035,000)/pax including a glass of sparkling wine and bottle of wine for 2.
- Wedding Events can be done on request
- Discover the island with Jeep tour company and a guide North/South 160 USD (VND3,680,000) (maximum 4 pax)
- All rates are subject to be changed with 30 days notice.
- All rates may be adjusted depending on the variation of the USD/VND exchange rate, the exchange rate will be based on Vietcombank rate on the payment date with 15 days notice

Discount policy:

- Long stay, bookings > 7 days : -5% discount on contract rate for low season
- Applicable on room type : Garden Cottage, Modern Deluxe, Premium room
- Discounts can be accumulated