

Date : December 10, 2019  
 Travel Agent : **Airlines Staff Rates We Love Travel**  
 Attention : Charlotte Raboff  
 Email : charlotte@airlinestaffrates.com

Dear Mr/s. Charlotte Raboff,

**AIRLINES / INDUSTRIAL RATES – ALL MARKET FOR AIRLINES STAFF RATES WE LOVE TRAVEL VALID FROM 1<sup>st</sup> APRIL 2020 – 31<sup>st</sup> MARCH 2021**

Thank you for your interest in Park Hotel Nusa Dua, Bali - Indonesia

It is our pleasure to welcome **Airlines Staff Rates We Love Travel** as one of our valued travel agent. In view of complementing your business demands, we are pleased to forward our special travel agent rates as below. This agreement is signed between **Park Hotel Nusa Dua**, Bali (herein referred to as the "Hotel") at Jl. Kebo Iwa, Taman Mumbul, Nusa Dua, and Bali 80363 and **Airlines Staff Rates We Love Travel**

We are pleased to append herewith the principle terms and conditions:

**VALIDITY PERIOD**

The validity period of the Travel Agent Rates shall commence **1<sup>st</sup> April 2020** and expiring on **31<sup>st</sup> March 2021**

**AIRLINES / INDUSTRIAL RATES**

Rates quoted below can be applied for sale in All Market. Hotel deserves the right to check origins of reservations at check-in. Proof of residency required.

	Room Type	Room Rates (Room + Breakfast) nett / night		
		<u>Normal Season</u>	<u>Lebaran Chinese New Year &amp; Golden Week</u>	<u>High Season Surcharge &amp; Peak Season Surcharge</u>
		1 <sup>st</sup> Apr – 1 <sup>st</sup> Jun 2020 9 <sup>th</sup> Jun – 30 <sup>th</sup> Jun 2020 1 <sup>st</sup> Sep – 30 <sup>th</sup> Sep 2020 8 <sup>th</sup> Oct – 19 <sup>th</sup> Dec 2020 6 <sup>th</sup> Jan – 23 <sup>rd</sup> Jan 2021 27 <sup>th</sup> Jan – 31 <sup>st</sup> Mar 2021	21 <sup>st</sup> May – 27 <sup>th</sup> May 2020 1 <sup>st</sup> Oct – 7 <sup>th</sup> Oct 2020 8 <sup>th</sup> Feb – 15 <sup>th</sup> Feb 2020	1 July <sup>st</sup> – 31 <sup>th</sup> August 2020 24 Dec <sup>th</sup> – 5 <sup>th</sup> January 2021
<b>All Market</b>	One Bedroom Suite (103 sqm)	IDR 1,145,760	IDR 1,303,260	IDR 1,355,760
	Two Bedroom Suite (115 sqm)	IDR 1,575,420	IDR 1,785,420	IDR 1,890,420
	Three Bedroom Suite (137 sqm)	IDR 1,790,250	IDR 2,052,750	IDR 2,157,750
	One Bedroom Pool Villa (150 sqm)	IDR 1,861,860	IDR 2,176,860	IDR 2,281,860
	Two Bedroom Pool Villa (250 sqm)	IDR 2,434,740	IDR 2,854,740	IDR 2,959,740

**Extra Bed Charged IDR 500.000 nett / room / night including breakfast**

**BENEFITS:**

The following benefits are offered on complimentary basis:

1. Daily breakfast served at Moonsun Restaurant
2. Refreshing cold towel and welcome drink upon check-in
3. Bottled water in the rooms
4. Hair dryer in each bedroom
5. Daily housekeeping service, including turndown for Villas
6. Tea and coffee making facilities
7. Air conditioned bedrooms with en-suite bathrooms
8. Fully equipped kitchen & utensil
9. LCD widescreen TV with satellite programs
10. Complimentary WIFI internet access throughout the resorts
11. IDD Telephone
12. Scheduled shuttle service to Mengiat Beach, Bali Collection, Duty Free Shop Galleria – Kuta
13. The Resort also offer scheduled free activities such as Balinese Music Lesson, Balinese Dance Class, Balinese Dress Up, Balinese Offering Class, Indonesian Language Class.
14. Private Swimming Pool in Villas
15. Swimming Pool in ground floor and Rooftop Infinity Pool

**TERMS & CONDITIONS:**

1. All rates quoted in Indonesian Rupiah (IDR), non-commissionable and inclusive of 21% service charge and prevailing Government Tax
2. Room rates are inclusive of Breakfast for maximum 2 (two) persons in Superior Room, 1 Bedroom Suite and 1 Bedroom Pool Villa, for maximum 4 (four) persons in 2 Bedroom Suite and 2 Bedroom Pool Villa at the Moonsun Rooftop Restaurant unless otherwise stated
3. Rooms and bed-type request are subject to availability an hotel's confirmation upon receiving reservation
4. There is no room charge for children under 12 year old, sharing room with parent/s and using existing beds
5. Additional buffet breakfast (if required) is chargeable at IDR 150.000nett (adult) and IDR 75.000nett (child) per person. There is no charge for breakfast for infant in-arm or child below 5 years old
6. Rates are applicable regardless if breakfast is not required by guests
7. The rates must be marked up or packaged with other components in order to mask the actual rate contracted with the Hotel.
8. The rates offered in this Agreement are subject to the Hotel being featured in the promotional brochures as a **Four-star deluxe property** both pictorially and editorially and a copy of the final printed brochure must be submitted to the Hotel. The Company is required to submit the draft promotional brochure to the Hotel for approval prior to the actual print and the Hotel reserves the right to make any changes where it deems necessary.
9. All payment must be settled before check in

**RESTRICTION DURING PEAK SEASON (24 December 2020 – 5 January 2021):**

1. Minimum 3 Nights Stay
2. No Check-out on 31<sup>st</sup> December 2020
3. Compulsory Dinner on 31<sup>st</sup> December 2020 at IDR 500,000 nett/person

**RESERVATION DETAILS**

We appreciate your reservations. Please contact our **Reservations Department at Tel. at (62) 361 847 8008** or **Free Hotline Reservation at 0800-1- 401688** or Fax. (62) 361 847 8001 or email at [rsvn.phnd@parkhotelgroup.com](mailto:rsvn.phnd@parkhotelgroup.com)

Likewise, you may like to call me for any inquiries for meeting or groups at our **Sales Department at Tel at (62) 361 847 8030** or Fax. (62) 361 847 8001 or email at [phnd.sales@parkhotelgroup.com](mailto:phnd.sales@parkhotelgroup.com)

**EXTRA BED**

Extra Bed charges at IDR 500.000nett per bed daily with breakfast, inclusive of 21% Service Charge and prevailing Government Tax. Extra bed is subject to availability and must be requested upon making reservation. Extra bed is only available for suites accommodations.