



AGENT RATES 2019-2020

Cassia Cottage began as a spice merchant's family retreat. It evolved into an intimate boutique beach resort. Still a much-loved place for the family, Cassia Cottage reflects the essence of the old Phu Quoc. It is a meditative sanctuary where the modern pace of life washes out to sea.

ABOUT US

Concept

Cassia Cottage is a place to switch off and unwind. All our rooms and cottages are tastefully furnished and blend with the natural surroundings. We proudly do not have television, leaving guests to make the most of the resort and the island.

WHAT WE OFFER

Lovely **relaxing spaces** – beautiful private beach, lush green tropical gardens, spacious comfortable accommodations, three refreshing swimming pools, seaview dining, beachfront bar, a delightful **blend of old and new**.

WHAT WE BELIEVE

An ethos of **sustainability** and **environmental consciousness** – chlorine-free natural drinking water; food completely free from MSG and preservatives; no harsh chemicals, colored cleaning products or artificial scents used.

WHAT WE PRACTICE

A culture of **simplicity** with charming **local hospitality** that creates the carefree environment at Cassia Cottage. Experience heartfelt connections from our warm genuine care.

RATES

Rooms

	HIGH SEASON 1 Nov - 19 Dec 2019 & 11 Jan - 31 Mar 2020	PEAK SEASON 20 Dec 2019 - 11 Jan 2020	LOW SEASON 1 Apr 2020 - 31 Oct 2020
The Beach House	USD 387 (9,094,500 VND)	USD 465 (10,927,500 VND)	USD 215 (5,052,500 VND)
Large Sea View	USD 229 (5,381,500 VND)	USD 251 (5,898,500 VND)	USD 132 (3,102,000 VND)
Standard Sea View	USD 218 (5,123,000 VND)	USD 229 (5,381,500 VND)	USD 115 (2,702,500 VND)
Garden Cottage	USD 172 (4,042,000 VND)	USD 193 (4,535,500 VND)	USD 100 (2,350,000 VND)
Modern Premium	USD 226 (5,311,000 VND)	USD 243 (5,710,500 VND)	USD 129 (3,031,500 VND)
Modern Deluxe	USD 215 (5,052,500 VND)	USD 226 (5,311,000 VND)	USD 111 (2,608,500 VND)
Extra Bed	USD 50 (1,175,000 VND)/adult; USD 25 (587,500 VND)/child 6-12 years old		

Notes:

- Rates are inclusive of 10% VAT and 5% service charge.
- Rates are based on 02 person occupancy per room, except The Beach House. Rates for The Beach House (2 double bedrooms) are based on 04 person occupancy.
- Each room has one double bed or Queen sized bed. Please notify reservations if special bed arrangement is required.
- Baby cots are provided FOC for infants under 6 years old. Subject to availability.
- All guests staying at Cassia Cottage will also enjoy:
 - Welcome drink + fruit basket on arrival
 - Daily breakfast
 - Complimentary Yoga session twice a day, 6 days a week
 - Complimentary (1) cocktail/mocktail per guest every day from 16:00-17:00

Add-ons

Airport transfer	USD 10 (235,000 VND)/7-seater taxi/way
Pier transfer	USD 18 (423,000 VND)/taxi/way Maximum 4 pax
Compulsory Gala Dinner on 24 Dec & 31 Dec	USD 99 (2,326,500 VND)/adult USD 59 (1,386,500 VND)/child (6-11 years old) FOC for children under 6 years old
Half board (Lunch / Dinner. Starter, Main Course, Dessert)	USD 30 (705,000 VND)/pax
Full board (Lunch & Dinner. Starter, Main Course, Dessert)	USD60 (1,410,000 VND)/pax

Discount Policy

- Long stay, bookings 7 nights or more: 5% discount on contract rate.
- Long stay, bookings 3-6 nights: 3% discount on contract rate.
- Applicable on room type: Garden Cottage, Modern Deluxe, Modern Premium.

Terms & Conditions

- All rates are subject to change with 30 days' notice.
- All rates may be adjusted depending on the variation of the USD/VND exchange rate. Rates can be adjusted to reflect market fluctuations with 15 days' notice period.
- All bookings should be confirmed with written confirmation with our reservation office. Reservations by phone will not be confirmed.
- Bookings are confirmed after our reservation office provides a folio number.
- All bookings should be provided a ticket booking code to avoid unexpected/unnotified flight changes from the agency/airlines.
- Cassia Cottage reserves the right to deny service to guests which create a disturbance or engage in behavior which might be considered socially unacceptable in Vietnam. The booking charge will not be refunded.
- The Agent shall not release room rates on any internet sites. The above rates and prices are to be used as components of packaged program only.

Payment

- 50% deposit must be settled before at least 45 days before guest arrival in high and peak season, and at least 14 days before guest arrival in low season.
- Balance amount must be settled at least 30 days before guest arrival in high and peak season, and at least 10 days before guest arrival in low season.

Cancellation

- Any cancellations should be informed in writing.
- Early bookings (bookings confirmed over 120 days before guest arrival): at least 30 days before guest arrival.
- Bookings in high and peak season: at least 30 days before guest arrival (for bookings of 01-02 rooms).
For bookings of more than 02 rooms: at least 45 days before guest arrival.
- Bookings in low season: at least 14 days before guest arrival.
- Late cancellation: 50% of total room charge.
- No show: 100% of total room charge.

FACT SHEET

Accommodation

Details	Beach Houses	Modern Premium	Modern Deluxe	Garden Cottage	Standard Seaview	Large Seaview
Number of Units (total 58 rooms)	2	16	24	12	2	2
Size	175 m ²	60 m ²	50 m ²	23 m ² - 28 m ²	30 m ²	60 m ² & 70 m ²
Pax Accommodated	4	2	2	2	2	2
Queen Bed	2					
Extra Bed Allowed	✓	✓	✓			✓
Ensuite Bathroom	✓	✓	✓	✓	✓	✓
Shower + Overhead Rain Shower	✓	✓	✓	✓	✓	✓
Outdoor Shower		Selected units only				
Separate Living Room	✓					
Separate Bedroom with Ensuite	✓					
Balcony/Terrace with Lounge Chairs	✓	✓	✓	✓	✓	✓
Complimentary Wi-Fi	✓	✓	✓	✓	✓	✓
Air Conditioning	✓	✓	✓	✓	✓	✓
Ceiling Fan	✓	✓	✓	✓	✓	✓
Sitting Area	✓	✓	✓	✓	✓	✓
Desk	✓	✓	✓	✓	✓	✓
In-Room Safe	✓	✓	✓	✓	✓	✓
Minibar	✓	✓	✓	✓	✓	✓
Complimentary Coffee-Tea Facility	✓	✓	✓	✓	✓	✓
Complimentary Bottled Water	✓	✓	✓	✓	✓	✓
Complimentary Bathroom Amenities	✓	✓	✓	✓	✓	✓
Hair Dryer	✓	✓	✓	✓	✓	✓
Laundry Service	✓	✓	✓	✓	✓	✓
Daily Housekeeping	✓	✓	✓	✓	✓	✓
Fire Sprinklers	✓	✓	✓	✓	✓	✓
220 Volt	✓	✓	✓	✓	✓	✓
Non-Smoking Rooms	✓	✓	✓	✓	✓	✓

Food & Beverage

Details	The Spice House	The Malabar
Operating Hours	7:00 am - 10:00 pm	Seasonal, usually November to May 10:00 am – 10:00 pm
Approximate Seating Capacity	130 pax Additional tables on terrace & poolside when required	40 pax
Indoor / Outdoor	Open-Air Indoor & Outdoor	Outdoor
Cuisine / Style	Vietnamese & Mediterranean	Alcoholic beverage, non-alcoholic beverage, light meals, menu varies yearly
Air-conditioning	No	No
Breakfast	Buffet from 7:00 am till 10:00 am	No
Lunch	À La Carte	Light meals, menu varies yearly
Dinner	À La Carte	Light meals, menu varies yearly

Additional Services & Facilities

Description	Available	Additional Cost
Airport Transfer	✓	Yes
Swimming Pool	3	No
Wellness	✓	Yes
Yoga Centre	✓	No
Massage Pavilion	✓	Yes
Library	✓	No
Business Support Services	✓	Yes
Babysitting	✓	Yes
Baby Cot	✓	No
Laundry Service	✓	Yes
Tour Desk	✓	No
Daily Recommended Tours	✓	Yes
Foreign Exchange	✓	No
Bicycle & Motorbike Rentals	✓	Yes
Cooking Classes	✓	Yes