



Tour Operator Rates | Valid from 1 January - 31 December 2019

All rates indicated are TO rates with a 30% discount on RACK rates.
All rates are inclusive of Tourism Development Levy, government taxes and WMA area fees.

FUMBA BEACH LODGE - Fumba Beach, Zanzibar									
TO RATES 2017	LOW SEASON			HIGH SEASON			PEAK SEASON		
	1 April - 15 June			6 January - 31 March 16 June - 19 December			20 December - 5 January		
USD / PERSON	BB	HB	FB	BB	HB	FB	BB	HB	FB
GARDEN VIEW									
Single	91	116	131	126	151	166	161	186	201
Double	66	91	106	101	126	141	136	161	176
Triple	56	81	96	84	109	124	114	139	154
SEA VIEW									
Single	101	126	141	136	161	176	171	196	211
Double	76	101	116	111	136	151	146	171	186
Triple	64	89	104	93	118	133	123	148	163
LUXURY SUITE									
Single	136	161	176	171	196	211	206	231	246
Double	111	136	151	146	171	186	181	206	221
Triple	93	118	133	123	148	163	151	176	191
BAOBAB SUITE									
Single	151	176	191	186	211	226	221	246	261
Double	126	151	166	161	186	201	196	221	236

SPECIAL OFFER: Stay 5 nights HB - Pay 4 nights! Valid from 10 Jan. - 19 Dec. 2019

CHILD POLICY: For children sharing with adults : 0 to 3 years free of charge. 4 to 12 years 50% of adult p.p. double rate.
Children not sharing with adults: first child 100%, subsequent children 50% of adult p.p. double rate.

Extra Services
Extras should be pre-booked when making reservations

FOOD AND BEVERAGES - in all lodges

Dinner	Daily changing 4 course menu.	30
Lunch	Daily changing 3 course lunch menu.	20
Lunchbox	(reservations by the previous day)	15
Honeymoon package	Incl. complimentary bottle of wine, extras in the room, etc.	15
Complimentary afternoon coffee/tea	In all camps & lodges	Free

FUMBA BEACH LODGE

EXTRAS		\$ p.p.
Christmas Supplement	24, 25, 31 December and 1 January	30
Fumba Watersports Dive Center	On site dive center offering a wide range of dives, packages and PADI courses.	T.B.A..
Fumba Watersports Center	Dhow trips, island picnics, snorkeling and fishing excursions, etc.	T.B.A..
The Baobab Spa	Spa and therapy center offering beauty treatments and massages.	T.B.A..
Airport Transfer	From or to the airport (per minibus one way - max. seven people).	45
Wifi	Service available at a hotspot located in the garden	Free

Terms and conditions

A. STANDARD BOOKINGS

- A1. Bookings can be made by email to: info@moivarosouth.com.
- A2. By making a reservation the client indicates full acceptance of these terms and conditions.
- A3. All bookings must be accompanied by a deposit payment of 35% of the total amount (except in case the agent has a credit account - see below).
- A4. If the deposit is not received by Moivaro within the given term, the reservation will be automatically deleted from our system.
- A5. The remaining balance of payment should be made by the tour operator at least 30 days before arrival of the guests.
- A6. All bookings must include the following information:

- * Number of adults / children under 12 years (with ages for children)
- * Room type : single / double / twin / triple / family (adjoining rooms)
- * Meal plan : BB / HB / FB / FB lunchbox + order of the meals
- * Estimated arrival time + departure time
- * Method of payment & payment details
- * Voucher number (if applicable)
- * Name of booking officer
- * Special requirements (such as vegetarian diet, birthday cakes, etc.)

- A7. If a booking is received without adequate information, the booking will not be confirmed until the full information is provided.
- A8. Upon check-in at the lodge the clients (or driver/guide) must produce an official service voucher provided by Fumba. Without this voucher no service will be offered unless paying directly by credit card or cash at rack rates.

B. CANCELLATION POLICY

- B1. If for any reason a booking is cancelled or amended to a lesser number of rooms or pax, a cancellation fee becomes payable by the client according to the following schedule :

45 days - 30 days before arrival	25%
30 days - 14 days before arrival	50%
14 days - 7 days before arrival	75%
Less than 7 days (including no-show)	100%

- B2. Time periods are measured from 18.00hrs on the arrival day of the guests
- B3. Cancellations are only accepted if notification comes in writing per email or cancellation voucher.
- B4. Refunds are by default given in credit notes, unless requested otherwise.

C. PAYMENT

- C1. All prices are quoted in US Dollar and all payments must be made in US\$, unless otherwise agreed upon.
- C2. Payment in Euro's can be used at Moivaro's discretion and to the hotels current exchange rates.
- C3. All prices include Hotel levy and other applicable taxes and levies.
- C4. Please find the bank and payment details per hotel at the end of this document.
- C5. Please note that all bank transfer charges are NOT for Fumba Beach lodge , but will go directly to the bank.
- C6. After making the payment we kindly request you send an email to accounts2@moivarosouth.com with full payment details, including sum of payment & RS number. This will help us to process your payment faster, as Tanzanian bank statements do not show anything other than a transferred amount without any further details.
- C7. Fumba Beach Lodge reserves the right to release the booking if the payment terms are not complied.

D. BLOCK BOOKINGS

- D1. Tour operators who wish to make block bookings should contact the marketing department in advance to discuss requirements.
- D2. The number of rooms available for block bookings is restricted, therefore requests may be refused even though the hotel is not full. This is to retain the intimate atmosphere of the hotel and to protect small groups from being overwhelmed by big tour groups.
- D3. Room allocations must be confirmed at least 60 days in advance of the scheduled arrival date. After that the booking may be automatically deleted by Moivaro.
- D4. After confirmation the allocated rooms are treated as normal confirmed bookings, and are therefore subject to the usual cancellation fees.
- D5. Tour operators should aim to fill at least 75% of their block bookings. Fumba Beach Lodge will look at the results of past block bookings, before approving any future requests. Acceptance of block bookings may be withheld from

tour operators who consistently cancel a high proportion of rooms.

D6. Provisional bookings will be held subject to availability and at the discretion of Fumba Beach Lodge. Fumba has the right to charge cancellation fees against provisional bookings not cancelled or amended as per cancellation policy (see above).

E. CIRCUIT DISCOUNT

E1. If a client uses multiple Moivaro properties within ONE booking, the client can apply for a circuit discount:

- 4 properties = 4% discount**
- 5 properties = 5% discount**
- 6 properties = 6% discount**
- 7 or more properties = 10% discount**

E2. The circuit discount is applicable for all agents, any season, and can be used in combination with other special offers or discounts.

E3. This discount is valid for Moivaro accommodation in Tanzania and Zanzibar only.

E4. In case of cancellation or amendment of the circuit reservation, Moivaro has the right to withdraw or reduce the circuit discount at any given time.

E5. The circuit discount is deducted from the accommodation price only, it does not apply to any extra's booked nor the peak season supplement.

E6. Peak season supplement and extra's will be charged on top of the discounted amount.
the discounted amount.

F. TOUR LEADERS & DRIVERS

F1. After 15 paying clients, the tour leader (or other person chosen by the tour operator) gets a complimentary accommodation on BB meal plan. The complimentary accommodation must be requested at time of booking, and is subject to availability.

F2. This complimentary accommodation does not include WMA, government taxes or bed night fees. The applicable amount will still be charged to the client.

F3. Tour Leaders of groups with less than 15 pax will be charged 50% of the rate and Moivaro reserves the right to share the TL or accommodate in senior manager accommodation.

G. SPECIAL REQUESTS AND DISCOUNTS

G1. Special requests about fam. trips, discounts or other exceptions can be done in writing, please send an email to: info@moivarosouth.com.

H. LIABILITY AND DISPUTES

H1. Fumba Beach Lodge does not and will not accept any responsibility for any accident or incident of any nature involving clients/guests and or staff who are at any of the properties or whilst traveling to or from any properties or partaking in any activity, arranged by, associated with or owned by Fumba Beach lodge .

H2. All guests are expected to have their own personal emergency evacuation and medical insurance.

H3. **Any disagreement about a reservation or payment, or complaints about the quality or service should be made in writing to Fumba within 7 days.** If not the dispute will be considered as overdue, and no compromise can or will be made to outstanding monies.

H4. In the case of a dispute on an invoice, only the amount under dispute may be withheld from prompt payment.

H5. In case of unpaid invoices the agent is responsible for payment of all costs incurred in the collections including legal fees.

H6. In the case of an unexpected delay or early departure Moivaro will not pay refunds for the unused bed nights.

H7. Fumba Beach Lodge does not accept responsibility for lost valuables in the camps or lodges. Any valuable goods must be given to the reception for safekeeping.

I. CHANGES IN RATES

I1. Fumba Beach Lodge reserves the right to make changes and adjustments in their rates, and terms and conditions at any time, if the circumstances require this. In the event of a change on government taxes, levies, concession fees or wildlife management fees, Moivaro reserves the right to pass these on to the Agent.

J. CONFIDENTIALITY

J1. The Agent confirms that the above contract, rate and terms and conditions are strictly confidential and that none of the information in this agreement may be shared with any third party.

K. BREACH

K1. Fumba Beach Lodge will consider any default or non-compliance with any of the terms and conditions contained with this agreement as a breach of contract and therefore make this contract null and void. Furthermore it may cancel any booking paid or unpaid as a result of such breach and claim damages due to default.

L. BANK DETAILS PER PROPERTY

FUMBA BEACH LODGE

Credit Card: Providing the following information: Name of cardholder, card number, expiry date, billing address. MasterCard and VISA accepted only.

Cheques payable to : FUMBA BEACH LODGE

Money transfers to : FUMBA BEACH LODGE - P.O. BOX 3705- STONE TOWN - ZANZIBAR
Diamond Trust Bank (T) LTD
ZANZIBAR BRANCH
SWIFT CODE: DTKETZTZ
USD ACCOUNT: 0881375002

Correspondent Bank: Standard Chartered Bank
SWIFT CODE: SCBLU33
ABA NUMBER: 026002561
USD ACCOUNT: 3582020741001

M. CONTACT DETAILS

Address PO Box 3705 Zanzibar
Website www.fumbabeachlodge.com
Reservations info@moivarosouth.com
Mobile +255 778 919 525
Marketing info@moivarosouth.com
Accounts accounts@moivarosouth.com

I have read and understood the terms & conditions for Moivaro Lodges & Tented Camps SOUTH 2017.

COMPANY NAME:
CONTACT NAME:
POSITION:
EMAIL:
PHONE NUMBER:
ADDRESS:

